

Capture Governance Report: Land Forces - Networked Edge Mission System

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Governance Summary

Governance Score: 75%

Shipley Stage: Capture Plan

Shipley Score: 73

APMP Score: 81

Capture Assessment

Metrics: Weak (84%)

Economic Buyer: Weak (72%)

Decision Criteria: Weak (91%)

Decision Process: Weak (68%)

Paper Process: Weak (56%)

Identify Pain: Weak (94%)

Champion: Weak (86%)

Competition: Weak (78%)