

Future Governance Report: Critical Infrastructure - Magos Sensing and Communi

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Governance Summary

Governance Score: 44%

Shipley Stage: Pursue

Shipley Score: 52

APMP Score: 18

Capture Assessment

Metrics: Weak (58%)

Economic Buyer: Weak (38%)

Decision Criteria: Weak (61%)

Decision Process: Weak (44%)

Paper Process: Weak (36%)

Identify Pain: Weak (79%)

Champion: Weak (52%)

Competition: Weak (56%)