

Capture Governance Report: Prime Contractor Framework - Edge Systems Integ

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Governance Summary

Governance Score: 74%

Shipley Stage: Capture Plan

Shipley Score: 72

APMP Score: 81

Capture Assessment

Metrics: Weak (70%)

Economic Buyer: Weak (55%)

Decision Criteria: Weak (75%)

Decision Process: Weak (58%)

Paper Process: Weak (46%)

Identify Pain: Weak (80%)

Champion: Weak (64%)

Competition: Weak (72%)